# **OPPORTUNITY GUIDE**

# **COMMERCIAL, INSTITUTIONAL AND GOVERNMENT** (non-industrial MRO)

## **KEY TARGET ACCOUNTS**

- Healthcare facilities
- Education campuses
- Government facilities
- Commercial properties

Water/wastewater treatment facilities

# **FUSES**

#### Conversions.

- Low voltage branch circuit (Fuses Made Simple™ - Branch Circuit)
- Low voltage control circuit (Fuses Made Simple - Control Circuit)
- Medium voltage (E-Rated, R-Rated, PT and DIN-E)
- High speed



### **ARC FLASH PPE**

- 12 calorie arc flash suit
- 40 calorie arc flash suit
- 40 calorie comfort arc flash
- Electrical glove kit
- 9-piece electrician's tool kit

Learn more at

Eaton.com/bussmannseries/







# **VALUE-ADDED SERVICES AND TOOLS**

#### Low-Peak™ Upgrade

- Enhance safety by reducing arc flash hazards
- Improve system reliability by reducing downtime
- Simplify inventory by reducing SKUs

### **Arc Flash Compliance Program Electrical Safety Training**

- Arc flash safety training
- Overcurrent protection training

# **IN-LINE FUSE HOLDERS** for street lighting

(Government DOT and commercial parking lot lighting)



# **SURGE PROTECTIVE DEVICES**

Replace spent SPDs and install new SPDs at additional key points throughout the distribution

- Service entrance panels (BSPD) (120-400 kA)
- Feeders Large distribution panel (BSPD, BSPA) (50-200 kA)
- Branch circuits Downstream panels (SPP) (40
- Industrial control panels (DIN-Rail SPDs, including BSPMA 50 kA)

# **TOOLS and TRAINING**

Visit toolbox.bussmann.com for access to tools including:

- Bussmann™ series product selector tools
- Product cross reference
- FC<sup>2</sup> Available Fault Current Calculator
- Power of space savings calculator

Visit Eaton.com/bussmannseries to learn about available training programs, which include live demonstrations in our Paul P. Gubany Center for High Power Technology.

